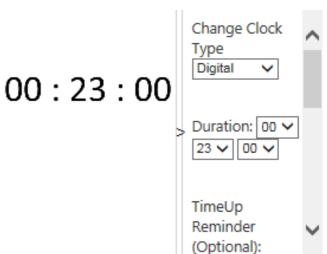
The





Universe

Social Distancing Edition Google Business and Ads

Google's Web Based Tools for improved Productivity and Communication

How To Keep In Touch

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- Black Enterprise Magazine's "Master Of The PDA"
- Google Apps For Business Affiliate
- Member, National Speakers' Association

Career Highlights

- ☐ 1980s Executive Forums, Inc. Presented time management workshops
- 1999 Corporate speaker for Palm, Inc. on the power of the PDA
- □ 2004 National Presenter for the launch of the original Supra eKey & iBox
- □ 2008 Introduced 1st Gen iPhone as a Realtor tool
- 3-Time Presenter to The National Association of REALTORS® Conference
- ☐ 2005-Today Distinguished presenter of Google Apps for mobile business

william@gwilliamjames.com

Subject Line Only!!!

The New Normal!

Exactly What Is Google Business?

Google Business allows any company to connect with a worldwide community by establishing themselves as a legitimate business on the Internet.

Increased traffic and direct engagement with customers can be attributed to having a Google My Business Account.

- Higher ranking possible during Google searches
- Google's result structure keeps results more local and focused
- Mobile search results include instant engagement with customers
- Associates with other Google Apps (Maps, Ads, etc.)

Your Google My Business Profile

Google's search engine is designed to provide each search query with the most up-to-date, relevant and useable results available.

It is also designed to keep you in the search engine if possible, to focus on content and to see paid advertising.

The result is a move away from organic search results and an emphasis on what's called "No Click Searches".

- Search results often come with highlighted info for quick access.
- No need to click on to any websites very often.
- More time on a search result screen means more time to see paid ad sites.

How Does It Work?

Google's search engine is designed to provide each search query with the most up-to-date, relevant and useable results available.

It is also designed to keep you in the search engine as long as possible to focus on content and to see paid advertising.

The result is a move away from organic search results and an emphasis on what's called "No Click Searches".

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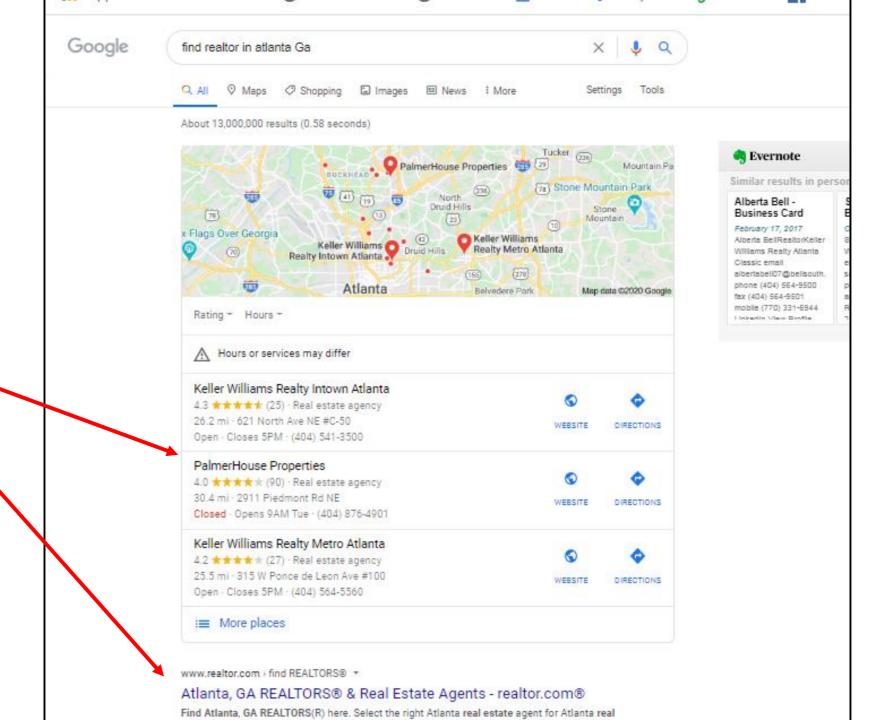
How Does It Work?

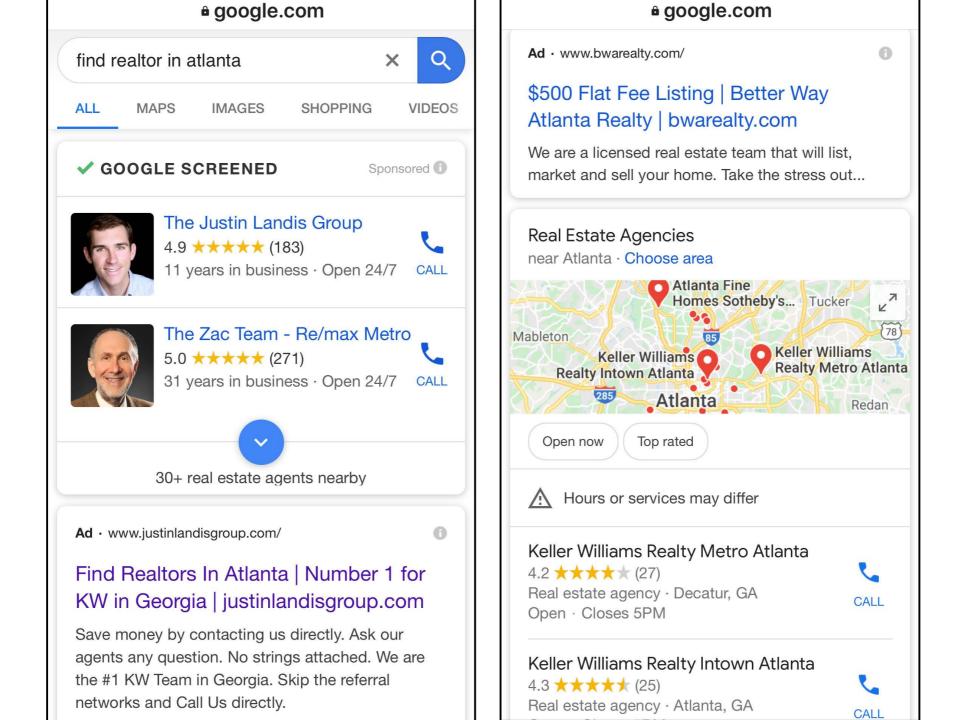
Google Business allows any company to connect with a worldwide community by establishing themselves as a legitimate business on the Internet.

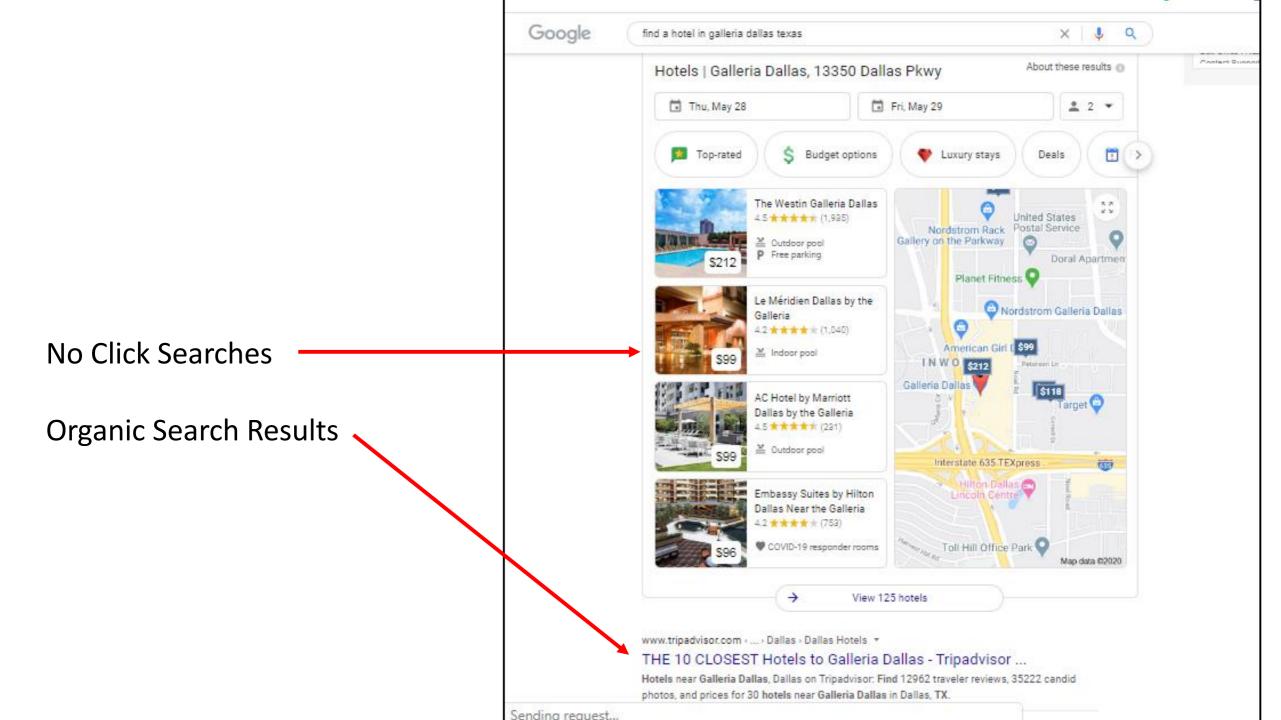
- Get discovered through traditional organic searches
- Build customer relationships with direct responses to reviews
- Customize your outreach to the public anytime
- Update photos, special offers, etc. without your website
- Instant engagement on mobile devices
- Google prioritizes you if possible in search results

No Click Searches

Organic Search Results



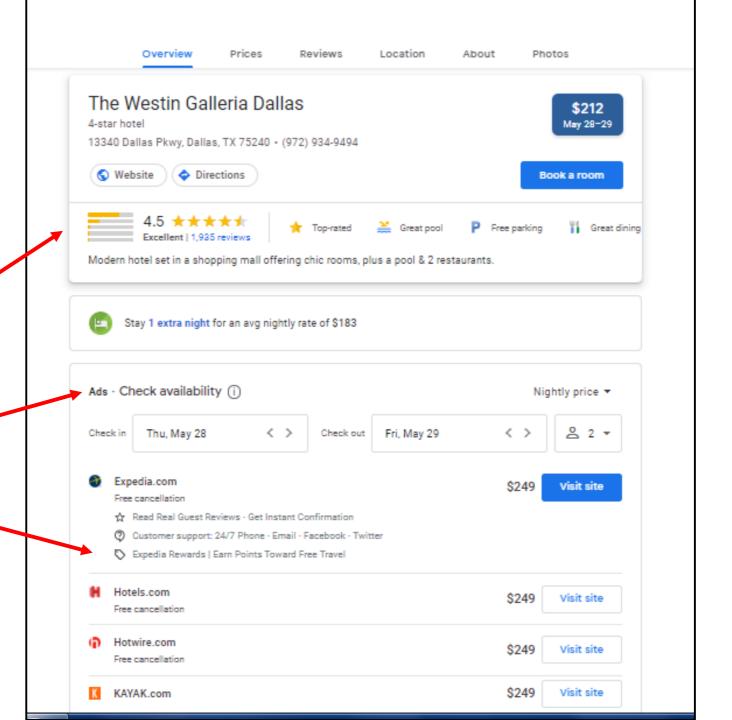


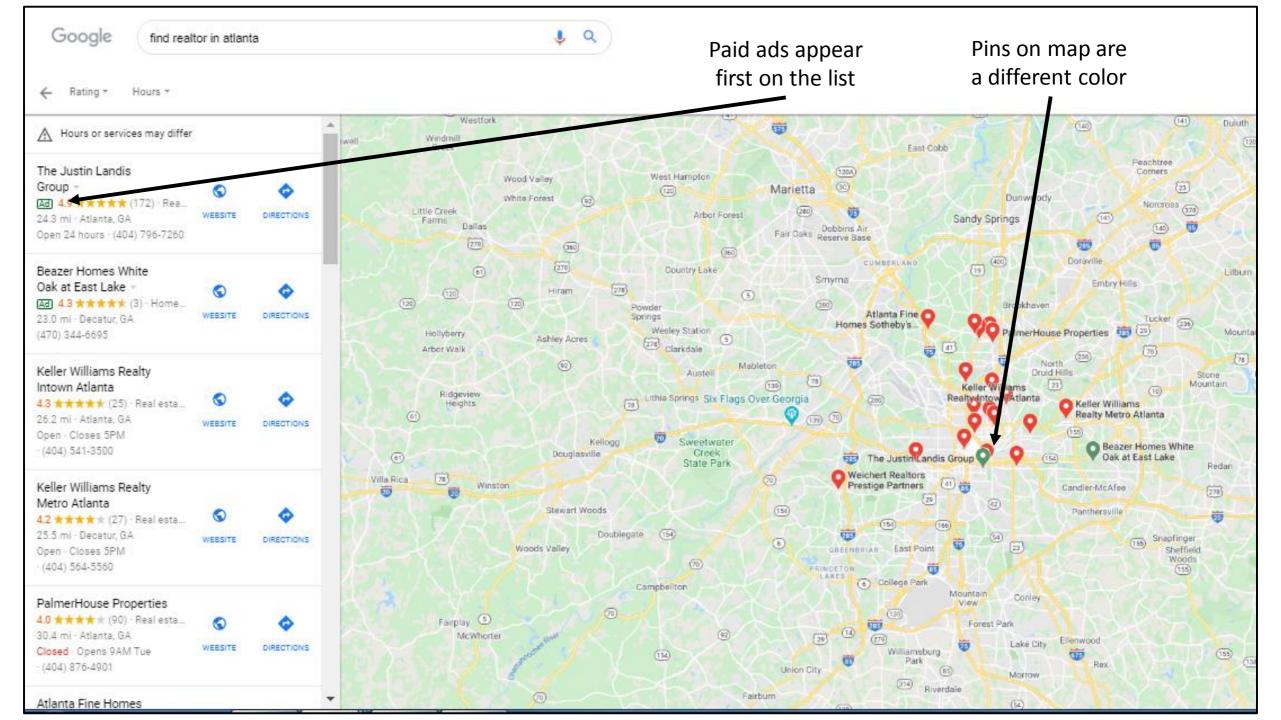


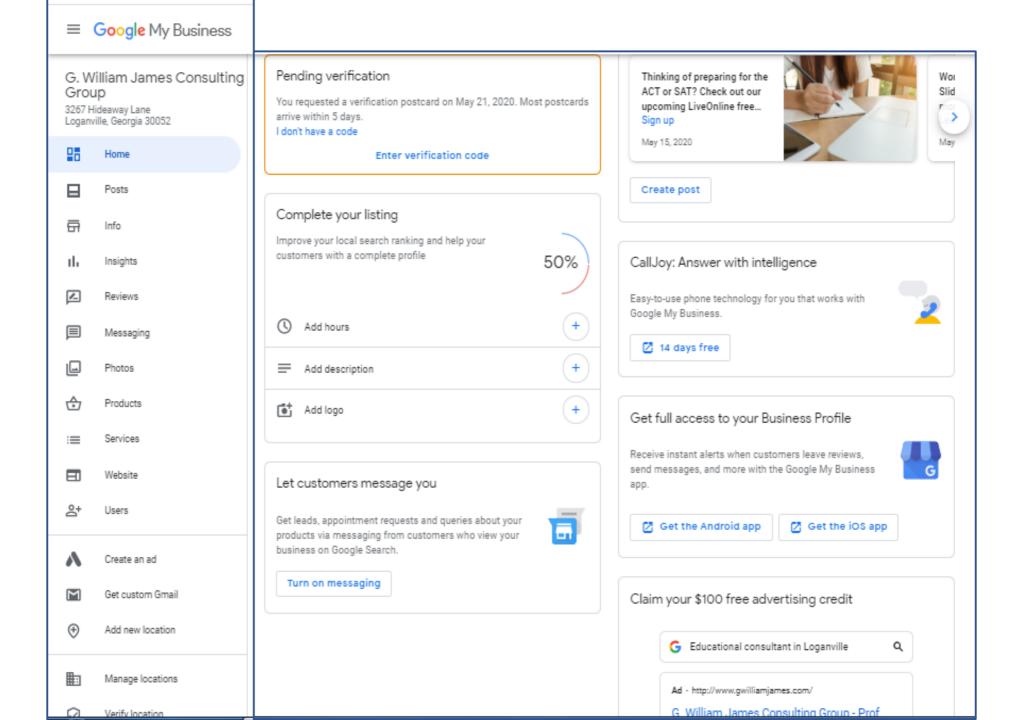
At-A-Glance

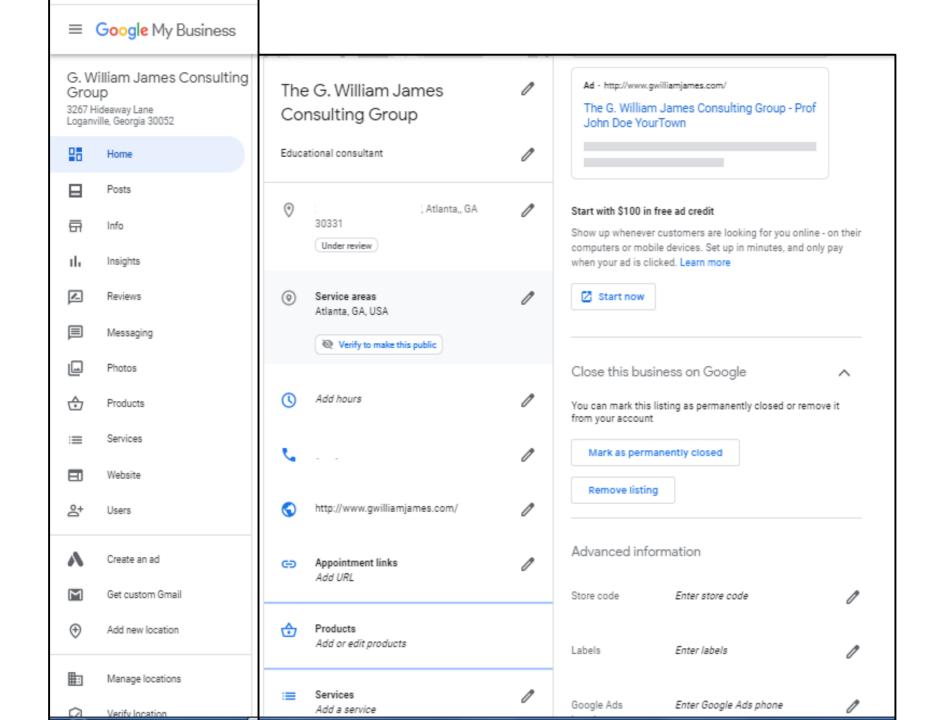
Paid Ads Section

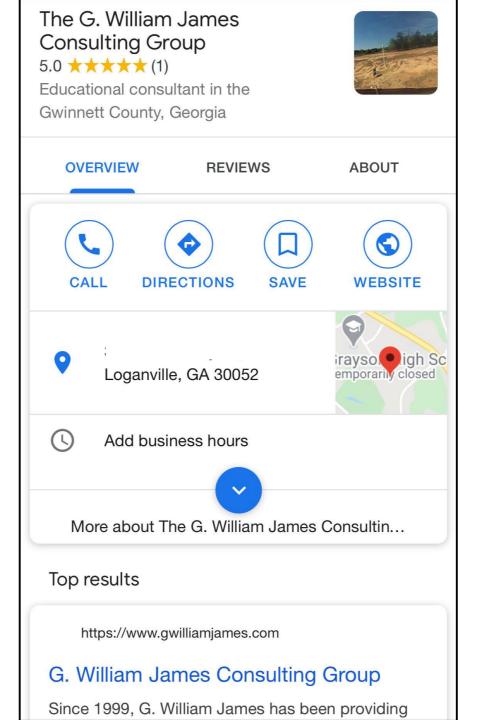
Paid Ads Results











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THANK YOU!



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